

GovPoint® Cloud Services Your Platform to Success®

Authorization Partner Overview

MIS Sciences Corporation – FedRAMP Cloud Service Provider
JAB P-ATO Moderate (IaaS/PaaS)

June 2023
v 2.41



MIS Sciences Corporation • 2550 N Hollywood Way • Suite 404 • Burbank, CA 91505
818.847.0213 • 877-262-3923
info@mis-sciences.com • www.mis-sciences.com

Contents

Abstract.....	iii
GovPoint Cloud Services Partner Program Overview.....	4
What types of offerings does MIS consider for a partner relationship?.....	4
Hardware and Appliances	4
Software Applications, Virtual Appliances, and Platform Services.....	5
Extended Boundary	5
How To Become a GovPoint FedRAMP Cloud Partner	5
Initial Evaluation	5
Hosting Requirements.....	5
Security Evaluation.....	6
Onboarding.....	7
Market Your Product.....	8
Fees.....	8
Initial evaluation.....	8
Onboarding – One Time	8
Monthly Hosting and FedRAMP Maintenance.....	9
Assessment – If Required	9
Usage Rights - Annual Renewal.....	9
About MIS Sciences Corporation.....	10

Abstract

MIS Sciences Corporation (MIS) is a FedRAMP authorized Cloud Service Provider (CSP) for IaaS/PaaS with a JAB P-ATO. MIS offers its FedRAMP authorized cloud services under the name of GovPoint Cloud Services (GCS).

Without FedRAMP authorization, it is difficult, if not impossible, to offer a cloud service or application to the Federal Government. Obtaining a FedRAMP authorization is an expensive and time-consuming task, costing up to \$2.5 million and taking 9-18 months. Even after nearly a million dollars in expenses in becoming FedRAMP Ready, there are no guarantees of being accepted into the FedRAMP program.

MIS is continually looking for services and applications that can complement its current FedRAMP offerings, thus offering a broader range of services at a reduced cost to Federal and State government agencies.

All accepted services and applications become part of the MIS authorized FedRAMP services offering under the MIS FedRAMP P-ATO. This allows the Partner's service or application to be provided as FedRAMP authorized to end users. Optionally, MIS can act as the authorized reseller for the sales of the service or application for those who do not have a contract vehicle to sell to the Government.

Optionally, the accepted service or application will be included in the MIS GSA MAS IT 70 schedule for sale to Government agencies as a FedRAMP authorized.

As an SBA Woman Owned Small Business, it opens additional Government opportunities to sell your product, service, or offering.

Services and applications within the MIS GCS FedRAMP boundary can only be offered through MIS and sold under the MIS GSA IT 70 MAS.

For more information:

MIS Sciences Corporation

818-847-0213

sales@mis-sciences.com

www.mis-sciences.com

GovPoint Cloud Services Partner Program Overview

To sell to the Federal Government and many State Governments, FedRAMP has become a mandatory requirement. MIS Sciences Corporation has a JAB P-ATO authorization for its FedRAMP GovPoint Cloud Services (IaaS/PaaS).

Unfortunately, obtaining a FedRAMP authorization is impossible for many companies, not just because of the \$500,000 to \$2.5+ million in costs, 9 to 18 month approval process, and ongoing monthly expenses. However, being selected for the FedRAMP approval process is difficult at best. Most vendors applying for FedRAMP authorization are unsuccessful.

MIS is looking for vendors with services and applications that will fill voids in our current FedRAMP offerings and have a high probability of success in the Federal Government procurement process.

If accepted by MIS and the onboarding process is completed, the vendor can offer a FedRAMP authorized version of their service or offering through MIS Sciences Corporation.

The partnership does not grant FedRAMP authorization to the vendor; the vendor cannot say or advertise that they are FedRAMP authorized. The vendor can say and advertise that they offer a FedRAMP authorized version of their product or service through MIS Sciences Corporation, GovPoint Cloud Services.

The Partner may, at any time, seek their own FedRAMP authorization for their service or offering. If the offering or services are part of the MIS FedRAMP P-ATO, the authorization process may be less cumbersome since the Partner's service or offering is currently authorized and will minimize the assessment requirements for all inheritable controls.

What types of offerings does MIS consider for a partner relationship?

MIS accepts three offerings: hardware and physical appliances, software and virtual appliances, and Extended Boundary. Each has different requirements and involves different processes.

Hardware and Appliances

Offerings include storage, specialty computing, specialized environments such as AIX, HPC, Security, etc., and client specific environments. These are part of IaaS/PaaS and cannot be standalone components, and they must be part of a complete IaaS environment, which MIS provides.

As an Infrastructure as a Service (IaaS) component, they must comply with all applicable NIST 800-53 Rev5 controls.

Software Applications, Virtual Appliances, and Platform Services

Offerings include any application for an end user to complete specific tasks, such as accounting, security, development, HR, management, etc., just about anything for an end user to help their business run.

As a Software as a Service (SaaS) or Platform as a Service (PaaS), they must comply with all applicable NIST 800-53 Rev5 controls. As a SaaS, they are stand alone and inherit all applicable NIST 800-53 Rev5 controls from the underlying MIS IaaS/PaaS. As a PaaS, they can either be stand alone or be integrated into and complement the existing MIS PaaS.

Extended Boundary

An Extended Boundary is when a partner has a dedicated infrastructure environment (IaaS) with a specific purpose, such as storage pods, specialized compute environments, customer environments, etc., and needs FedRAMP authorization for that environment. Extended Boundaries are usually hosted in commercial data centers capable of complying with the rigid FedRAMP security controls.

An Extended Boundary is an Infrastructure as a Service (IaaS) component and must comply with all applicable NIST 800-73 controls. Once approved, it becomes a part of the MIS GSC FedRAMP security boundary.

How To Become a GovPoint FedRAMP Cloud Partner

Initial Evaluation

Contact MIS Sciences for an initial evaluation to determine if your service or offering will be a good fit and considered for further processing. MIS will discuss requirements and associated fees.

Hosting Requirements

NOTE: Does not apply to Extended Boundary

The vendor's hardware, application, or service must be hosted within the MIS infrastructure and be part of the MIS FedRAMP security boundary. The version of the hardware, application, or service must be the version that will be offered to FedRAMP clients.

This permits MIS to perform the required security and compliance evaluations and to test compatibility within the MIS GCS environment.

Hosting is a mandatory step and must be completed before any other steps can occur. Standard hosting fees apply based on the current MIS GCS price schedule.

Security Evaluation

Software Applications and Virtual Appliances

MIS requires the vendor to configure a production version of their application within the MIS Test Environment. The application must be fully functional with all components and functionality that will be offered to the end user.

MIS will perform a security and compliance evaluation to determine FedRAMP compliance and identify deficiencies. MIS will provide a list of vulnerabilities and deficiencies to the vendor and recommendations for remediation.

Before onboarding, the vendor must remediate all Critical, High, and Moderate issues and any identified deficiencies.

There is no cost for the evaluation.

Hardware Appliances

MIS requires the vendor to configure their hardware appliance within the MIS test environment before deployment within the MIS FedRAMP production environment. The deployment must include all hardware and networking components and connectivity, all operating systems and applications offered to the end user.

MIS will perform a security and compliance evaluation to determine FedRAMP compliance and identify deficiencies. MIS will provide a list of vulnerabilities and deficiencies to the vendor and recommendations for remediation.

Before onboarding, the vendor must remediate all Critical, High, and Moderate issues and any identified deficiencies.

There is no cost for the evaluation.

Extended Boundary

MIS requires a FedRAMP security controls gap analysis on the partner infrastructure and data center conducted by a 3PAO to identify any issues and incompatibilities.

Before onboarding, the vendor must remediate all critical, high, and moderate

issues and any identified deficiencies.

The Partner is responsible for all costs associated with the gap analysis.

Onboarding

Host your Application or Hardware *(Does not apply to Extended Boundary)*

Host your application or hardware at MIS within the GCS FedRAMP environment. Fully configure the application or hardware for production as a client will use it. This step does not grant independent FedRAMP authority; your application or hardware is only part of the MIS GCS FedRAMP environment under the MIS FedRAMP P-ATO.

The current MIS GCS hosting fees apply.

Documentation and Fees

Upon receipt of the onboarding fee deposit, MIS will:

Complete the documentation to allow MIS to add the application to the MIS FedRAMP services offering. If the FedRAMP JAB requires an additional assessment by a 3PAO. The vendor is responsible for any fees associated with the assessment and remediation costs.

Complete the documentation to allow MIS to update the GCS SSP to reflect the new addition of services and submit it to the FedRAMP JAB for approval.

Complete the documentation to allow MIS to update the MIS GCS security boundary diagram and network flow, open ports, and interconnect documentation to reflect the new offerings, and submit them to the FedRAMP JAB for approval.

Complete the documentation to allow MIS to update the GCS inventory to reflect the addition of the services and submit it to the FedRAMP JAB for review.

Complete the documentation to allow MIS to update the GCS continuous monitoring process to include the new services.

Complete a new compliance and security scan. Add any vulnerabilities to the FedRAMP POA&M and submit them with the monthly FedRAMP continuous monitoring documents.

Complete the documentation to allow MIS to add the services or applications to their GSA MAS IT 70 schedule (optional).

Market Your Product

You can market your product as a FedRAMP authorized version of your offering, available through MIS Sciences Corporation or your current reseller.

Optionally, your offering will be listed in the MIS GSA IT 70 MAS along with the price to the Government and discounts offered. Customers can order directly from the MIS GSA IT 70 MAS via their normal ordering process. All FedRAMP sales that use MIS GSA IT 70 MAS must go through MIS Sciences Corporation.

Fees

The fees and costs for participation in the MIS Sciences FedRAMP partner program. There are four separate fees:

1. Onboarding and Usage Rights (one time)
2. Monthly Hosting and FedRAMP Maintenance
3. Assessment (if required)
4. Annual Usage Rights

These fees are based on the type of offering and complexity. Contact MIS for the fee schedule.

Initial evaluation

There is no cost for the initial evaluation of hardware, virtual appliances, and software. For the Extended Boundary, the Partner is responsible for all costs associated with the gap analysis.

Onboarding – One Time

The onboarding fee is one-time and consists of two components:

- FedRAMP Documentation and Implementation fees.
- Usage rights fee – renewable annually to cover additional assessment cost.

The FedRAMP documentation and implementation fee offsets the expense incurred by MIS Sciences for the MIS security evaluations, document preparation, document and SSP changes, JAB interactions, and 3PAO documentation.

The usage rights fee is for using the MIS GCS ATO and is approximately 10-20% of the costs that a company would incur to try and obtain a FedRAMP authorization. A company will spend between \$100,000 and \$250,000 just to become FedRAMP ready, which is a requirement before being considered for the FedRAMP authorization process by the JAB and many agencies. The entire FedRAMP authorization process can cost between \$500,000 and \$2.5 million and

can take 9-18 months to complete if a sponsor can be found.

The initial 50% of usage rights fee is due and payable upon complementation of the initial assessment and the remaining 50% is due upon completion of the documentation and acceptance by the JAB and before the partner offering is included within the MIS GCS FedRAMP authorization boundary and optionally included in the MIS GSA IT 70 MAS. The usage rights fee is subject to annual renewal at 10% of the initial fee.

Monthly Hosting and FedRAMP Maintenance

The cost of hosting the instances or hardware in the GCS FedRAMP environment is based on the agreed or contracted MIS GCS price. NOTE: This fee does not apply to extended boundary environments.

The monthly maintenance fee covers the FedRAMP continuous monitoring requirements of scanning, remediation, POA&M completion, weekly JAB meetings, issue remediation, document updates, ongoing FedRAMP compliance, Help Desk, customer support, etc.

Assessment – If Required

The FedRAMP JAB may require an additional assessment by a 3PAO for the significant change request before adding any service or hardware to the MIS GCS security boundary. The can be as simple as a POA&M entry up to and including a significant change process involving an SAP (Security Assessment Plan), assessment, and SAR (Security Assessment Report).

An additional assessment may delay the approval and introduction of the services or offers until the assessment is complete and approved by the FedRAMP JAB. The onboarding process involves performing an initial security assessment to identify and resolve any possible assessment issues.

In the case of an assessment, the vendor is responsible for all associated costs.

Usage Rights - Annual Renewal

The right to use the MIS FedRAMP ATO is renewed on an annual basis at 10% of the initial Usage Rights Fee. These fees are non-refundable

About MIS Sciences Corporation

MIS Sciences Corporation (MIS) is an SBA certified Woman Owned Small Business and a GSA IT-70 contractor. Established in 1996, MIS has provided managed services to the public and private sectors and serves as a subcontractor on many large contracts.

MIS offers Managed Services, Dedicated Hosting, Cloud Services, and FedRAMP cloud services.

In 2014, MIS started the FedRAMP process and, in 2016, was granted a FedRAMP P-ATO at the moderate level for IaaS and PaaS. MIS is the only small business with a FedRAMP IaaS.

MIS does not leverage or inherit services from any other ISP or CSP. MIS manages its own data facilities in Burbank, CA, and Las Vegas, NV. MIS owns all the infrastructures and hardware, allowing MIS to provide specialized and custom environments to its clients.

A list of MIS clients is available at <https://mis-sciences.com/>

Federal Information:

GSA: 47QTCA22D0081 - Expires May 4, 2027

SINs (deprecated): 132-50, 132-51, 132-40

SINs (new): 518210C, 54151ECOM, 54151S, OLM

CAGE: 07LS1

DUNS: 947720520

“GovPoint” and “Your Platform to Success” are registered trademarks of MIS Sciences Corporation.

Notes:

1. This document is informational only and implies no guarantees or warranties regarding any service or statement.
2. Any ATO issued by any agency for the partner offering or service shall be issued to MIS Sciences Corporation, GovPoint Cloud Services.
3. MIS Sciences offers no representations or warranties regarding any vendor's product or offering as to inclusion into the GCS FedRAMP ATO.
4. If the vendor fails to remediate any Critical, High, or Moderate finding within FedRAMP guidelines, MIS may and without notice, discontinue and disconnect the vendor's services from the GCS network until such time the findings are remediated.
5. Failure to pay the monthly fees may result in service termination.
6. Prior assessments or FedRAMP Ready status may minimize the initial security assessment but will not have any impact on any of the fees imposed by MIS