

Authorization Partner Overview GovPoint Cloud Services®

MIS Sciences Corporation – FedRAMP Cloud Service Provider
JAB P-ATO

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Abstract

MIS Sciences Corporation (MIS) is a FedRAMP authorized Cloud Service Provider (CSP) for IaaS/PaaS/SaaS with a FedRAMP P-ATO. (NOTE: GovPoint Cloud Services was initially authorized by the FedRAMP JAB). MIS offers FedRAMP authorized cloud services under GovPoint Cloud Services (GCS).

Without FedRAMP authorization, it is difficult, if not impossible, to offer a cloud service or application to the Federal Government. Obtaining a FedRAMP authorization is expensive and time-consuming, costing up to \$2.5 million and taking 9-24 months. Even after nearly a million dollars in expenses in becoming FedRAMP Ready, there are no guarantees of being accepted into the FedRAMP program.

MIS is continually looking for services and applications that can complement its current FedRAMP offerings, thus offering a broader range of services at a reduced cost to Federal and State government agencies.

The accepted service or application will optionally be included in the MIS GSA MAS IT 70 schedule for sale to Government agencies as a FedRAMP authorized product.

As an SBA Woman Owned Small Business, it opens additional Government opportunities to sell your product, service, or offering.

Services and applications within the MIS GCS Fedramp boundary can only be offered through MIS and sold under the MIS GSA IT 70 MAS.

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GovPoint Cloud Services Partner Program

Overview

FedRAMP has become mandatory to sell to the Federal Government and many state governments. MIS Sciences Corporation has a FedRAMP P-ATO for its GovPoint Cloud Services (IaaS/PaaS/SaaS). NOTE: GovPoint Cloud Services was initially authorized by the FedRAMP JAB.

Unfortunately, obtaining FedRAMP authorization is impossible for many companies because an agency sponsor is required under the new FedRAMP guidelines. The \$2.5+ million in costs, 9 to 24-month approval process coupled with the ongoing monthly expenses, puts FedRAMP out of the reach of most companies.

MIS is looking for companies with services and applications that they want to provide to the Government and have a high probability of success in the Federal Government procurement process. If the offering of service is accepted by MIS and the onboarding process is completed, the vendor can offer a FedRAMP authorized version of their offering or service to the Government.

Your product, service, or offering will be authorized under the MIS GovPoint Cloud Services FedRAMP P-ATO.

What types of offerings does MIS consider for a partner relationship?

MIS accepts three offerings: hardware and physical appliances, software and virtual appliances, and Extended Boundary. Each has different requirements and involves various processes.

Hardware and Appliances

Offerings include storage, specialty computing, specialized environments such as AIX, HPC, Security, etc., and client-specific environments. These are part of IaaS/PaaS and cannot be standalone components. They must be part of a

complete IaaS environment, which MIS provides.

As an Infrastructure as a Service (IaaS) component, they must comply with all applicable NIST 800-53 Rev5 controls.

Software Applications and Virtual Appliances

Offerings include any application for an end user to complete specific tasks, such as accounting, security, development, HR, management, etc., just about anything for an end user to help their business run.

As a Software as a Service (SaaS), they must comply with all applicable NIST 800-53 Rev5 controls. As a SaaS, they are standalone and inherit all applicable NIST 800-53 Rev5 controls from the underlying FedRAMP JAB IaaS/PaaS.

Extended Boundary

An Extended Boundary is when a partner has a dedicated infrastructure environment with a specific purpose, such as storage pods, specialized compute environments, customer environments, etc., and needs FedRAMP authorization. Extended boundaries are usually hosted in commercial data centers and can comply with the rigid FedRAMP security controls.

An Extended Boundary is an Infrastructure as a Service (IaaS) component and must comply with all applicable NIST 800-73 controls. Once approved, it becomes a part of the MIS GSC FedRAMP security boundary.

How To Become a GovPoint FedRAMP Cloud Partner

Initial Evaluation

Contact MIS Sciences for an initial evaluation to determine if your service or offering will be a good fit and considered for further processing. MIS will discuss requirements and associated fees.

Hosting Requirements

NOTE: Does not apply to Extended Boundary

The vendor's hardware, application, or service must be hosted within the MIS infrastructure or, in some cases, can be hosted on another FedRAMP authorized platform. The version of the hardware, application, or service must be the version that will be offered to FedRAMP clients.

When hosting with MIS, standard hosting fees apply based on the current MIS GCS price schedule.

Security Evaluation

Software Applications and Virtual Appliances

MIS requires the vendor to configure a production version of their application within the MIS Test Environment or other approved environment. The application must be fully functional and have all the components and functionality offered to the end user.

MIS will perform a security and compliance evaluation to determine FedRAMP compliance and identify deficiencies. MIS will provide the vendor with a list of vulnerabilities and deficiencies and recommendations for remediation.

Hardware Appliances

MIS requires that the vendor configure their hardware appliance within the MIS test environment. This must include all hardware and networking components and connectivity, as well as all operating systems and applications offered to the end user.

MIS will perform a security and compliance evaluation to determine FedRAMP compliance and identify deficiencies. MIS will then provide the vendor with a list of vulnerabilities and deficiencies and recommendations for remediation.

Before onboarding, the vendor must remediate all Critical, High, and Moderate issues and any identified compliance deficiencies.

Extended Boundary

MIS requires a FedRAMP security controls gap analysis and pre-assessment of the partner infrastructure and data center conducted by a

3PAO to identify any issues and compliance deficiencies and to assist in preparing the SCR for JAB approval. The partner is responsible for the gap analysis and pre-assessment costs. This is a mandatory requirement.

Onboarding

Host your Application or Hardware *(Does not apply to Extended Boundary)*

Host your application or hardware at MIS within the GCS FedRAMP environment or other FedRAMP environments (if MIS approves). Fully configure the application or hardware for production as a client will use it. This step does not grant independent FedRAMP authority; your application or hardware is only part of the MIS GCS FedRAMP environment and is not yet MIS FedRAMP P-ATO until the SCR process has been completed.

The current published MIS GCS hosting fees apply.

Documentation and Fees

Upon receipt of the onboarding fees:

Complete the documentation to allow MIS to add the services or applications to their GSA MAS IT 70 schedule (optional).

Complete the documentation to allow MIS to add the application to the MIS FedRAMP services offering. If the FedRAMP JAB requires an additional assessment by a 3PAO. The vendor is responsible for any fees associated with the assessment and remediation costs.

Complete the documentation to allow MIS to update the GCS SSP to reflect the new services added and submit it to the FedRAMP JAB for approval.

Complete the documentation to allow MIS to update the MIS GCS SSP, security boundary diagram, and network flow documentation to reflect the new offering for submission to the FedRAMP JAB for approval.

Complete the documentation to allow MIS to update the GCS inventory to reflect the addition of the services and submit it to the FedRAMP JAB for review.

Complete the documentation to allow MIS to update the GCS continuous

monitoring process to include the new services.

Complete a new compliance and security scan. Add any vulnerabilities to the FedRAMP POA&M and submit them using the monthly FedRAMP continuous monitoring documents.

Market Your Product

You can market your product as an offering of MIS Sciences Corporation. When marketing, you can say a FedRAMP version of your product is available from your company or reseller.

Optionally, your product or offering will be listed in the MIS GSA IT 70 MAS along with the price to the Government and discounts offered. Customers can order directly from the MIS GSA IT 70 MAS via their normal ordering process.

Fees

The fees and costs for participation in the MIS Sciences FedRAMP partner program. There are four separate fees:

1. Onboarding & Documentation
2. Assessment (FedRAMP SCR assessment by 3PAO)
3. Monthly Maintenance & FedRAMP ConMon reporting
4. Monthly Hosting (does not apply to the extended boundary)
5. Usage Rights Fee – Annual Renewal

These fees are based on the type of offering and complexity. Contact MIS for the fee schedule.

Initial evaluation

The initial evaluation of hardware, virtual appliances, and software is free. However, for the Extended Boundary, the partner is responsible for all costs associated with the gap analysis.

Onboarding

The onboarding fees offset the expenses MIS Sciences incurs for the security evaluations, document preparation, document and SSP changes, JAB interactions, and 3PAO documentation.

Monthly Maintenance

The monthly maintenance fee covers the FedRAMP continuous monitoring requirements of scanning, remediation, POA&M completion, weekly JAB meetings, issue remediation, etc.

Monthly Hosting

The cost of hosting the instances or hardware in the GCS FedRAMP environment is based on the current MIS GCS price list as of the invoice date.

Assessment

The FedRAMP JAB may occasionally require additional assessment by a 3PAO or a complete significant change request before or at any time after approval. It can be as simple as a POA&M entry to a significant change process involving an SAP (Security Assessment Plan), assessment, and SAR (Security Assessment Report).

An additional assessment may delay the approval and introduction of the services or offers until the assessment is complete and approved by the FedRAMP JAB.

In The case of an assessment, the vendor is responsible for all associated costs.

Usage Rights - Annual Renewal

The right to use the MIS FedRAMP ATO is renewed annually and is non-refundable. The usage rights fee is for using the MIS GCS FedRAMP ATO. It is approximately 15- 20% of the costs to obtain and maintain a FedRAMP authorization.

The usage rights fee is due and payable upon complementation of the documentation and before the partner offering is included within the MIS GCS FedRAMP authorization boundary and optionally in the MIS GSA IT 70 MAS.

About MIS Sciences Corporation

MIS Sciences Corporation (MIS) is an SBA-certified Woman-Owned Small Business and a GSA IT-70 contractor. Established in 1996, MIS has provided managed services to the public and private sectors and serves as a SUB on many large contracts.

MIS offers Managed Services, Dedicated Hosting, Cloud Services, and FedRAMP cloud services.

In 2014, MIS started the FedRAMP process and, in 2016, was awarded a JAB FedRAMP P-ATO at the moderate level for IaaS and PaaS. MIS is the only small business with a FedRAMP IaaS.

MIS does not leverage or inherit services from any other ISP or CSP. MIS manages its data facilities in Burbank, CA, Las Vegas, NV, and Manassas, VA. MIS owns all the infrastructure and hardware, allowing it to provide specialized and custom environments to its clients.

Notes:

1. This document is informational only and implies no guarantees or warranties regarding any service or statement.
2. Any ATO issued by any agency for the partner offering or service shall be issued to MIS Sciences Corporation, GovPoint Cloud Services.
3. MIS Sciences offers no representations or warranties regarding any vendor's product or offering as to inclusion into the GCS FedRAMP ATO.
4. If the vendor fails to remediate any Critical, High, or Moderate finding within FedRAMP guidelines, MIS may discontinue and disconnect the vendor's services from the GCS network without notice.
5. Failure to pay the monthly fees will result in service termination.
6. Prior assessments or FedRAMP Ready status may minimize the initial security assessment but will not impact any fees MIS requires.